

Engineering & Technical Experienced

Sales Engineer

Full Time - Integrated Assemblies - Motherson Sequencing and Assembly Services (MSAS) - Saltillo, Mexico

At Motherson, we’re committed to creating long-term jobs and advancing global careers. Featured on TIME’s World’s Best Companies list, we are a diversified global design, engineering, manufacturing, assembly and logistics specialist, delivering full-system solutions to customers across industries. With a focus on innovation, quality and sustainability, we strive to be a trusted industrialisation partner and an employer that nurtures a diverse, inclusive workplace.

Our Integrated Assemblies division leads in automotive innovation, specialising in premium module assembly and cockpit module integration. We collaborate with customers to deliver cutting-edge solutions supporting electrification. Join us to work with advanced technology and shape the future of automotive innovation.

What you'll do

- Assist with program execution aligned with milestones, customer expectations, and business goals
- Contribute to risk assessment, mitigation, escalation, and core team coordination
- Coordinate with customers and cross-functional teams to resolve technical, quality, timing, and commercial issues
- Participate in engineering change management, feasibility reviews, and impact analysis
- Act as technical/commercial customer interface; support meetings, negotiations, and reviews
- Build strong customer relationships and support RFQs, pricing, costing, and offers
- Assist contract management, ECRs, repricing, recoveries, and profitability tracking
- Support sales admin (POs, invoicing, claims) and cross-functional alignment
- Drive cost, performance, and continuous improvement initiatives

What we are looking for

- Bachelor’s degree in engineering (Mechanical, Electrical, Industrial, or related discipline).
- 3–5 years of experience in the automotive industry, preferably in a sales engineering, program engineering, or customer-facing technical role.
- Experience supporting RFQs, commercial offers, or customer negotiations.
- Familiarity with cost structures, financial tracking, or engineering change processes.
- Fluent in English (written and verbal).
- Willingness and ability to travel up to 25%.

What we offer

- A pleasant working atmosphere, with good career opportunities.
- Build knowledge with varied and exciting assignments.
- We show our commitment to our people via the following values:
 - Interest for each other: We act with empathy and care about each other and our counterparts.
 - Togetherness: We work together collaboratively and selflessly.
 - Trust: We say what we mean, keep our promises, and treat others with respect.
 - Respect: We respect and value people of all backgrounds.
 - Enthusiasm: We are curious, ambitious, passionate, humble, and life-long learners.