



Sales Support Lead (m/f)

Starachowice, Poland

Motherson is a people-focused, international company serving diverse industries and offering a wide range of products and services. As the 15th largest automotive components supplier in the world, with operations in 44 countries and a workforce of 200,000, the company has become a truly global organisation with a culture based on diversity and inclusion. PKC Group, a member of the Motherson Group, is a trusted partner in the commercial vehicles wiring systems sector.

Twoje obowiązki

Responsibilities

- Manage, update and oversee sales related process in the Europe and South America region
- Develop, implement and maintain sales tools, reporting structures and processes
- Analyzing data and preparing reports
- Maintain and update quality documentation, provide training to ensure compliance
- Participate in sales audits
- Organise onboarding for new team members
- Ensure accurate, timely reporting of sales data
- Lead cross-functional projects to enhance efficiency, data accuracy and customer experience

Twój profil

Candidate profile

- University degree
- Previous experience in sales
- Strong command of English for daily business communication
- Good knowledge of ERP systems and MS Excel
- Previous experience in the automotive industry would be an advantage
- Familiarity with ISO 9001/14001/16949 standards would be an asset
- Ability to train, onboard and coach sales teams
- Strong project management and coordination skills

Co oferujemy

We offer

- Stable employment with a well-established international organisation
- Comprehensive benefits package, including private medical care, group life insurance, holiday subsidy, reimbursement for corrective glasses, cultural event vouchers, and seasonal gift packages
- Company-sponsored integration events and prize-winning competitions
- Complimentary language courses provided during working hours
- Real opportunity to contribute your ideas and shape sales processes
- Daily use of English and collaboration within a truly international environment