

Experienced

Senior Executive

Vision Systems - Samvardhana Motherson Reflectec (SMR) - Noida, India

At Motherson, we're committed to creating long-term jobs and advancing global careers. Featured on TIME's World's Best Companies list, we are a diversified global design, engineering, manufacturing, assembly and logistics specialist, delivering full-system solutions to customers across industries. With a focus on innovation, quality and sustainability, we strive to be a trusted industrialisation partner and an employer that nurtures a diverse, inclusive workplace.

Our Vision Systems division enhances vehicle safety and visibility with high-quality mirrors and advanced camera systems, trusted by major automotive OEMs worldwide. Join us to collaborate with experts, work with cutting-edge technology, and help shape the future of safer, smarter mobility.

What you'll do

- Work with the Sales Team on creating reporting dashboards for the team.
- Introduce and track Key Sales activities for Global Sales Team like RFQ trackers, quote submissions, budgets, customer visit plans, customer contracts, product development activities etc.
- Update and Control the central database for Sales.
- Analyse key trends in the global automotive accessories and aftermarket.
- Analyse sales trends, inventory levels, customer behaviour, product performance, and market dynamics.
- Prepare and circulate periodic reports capturing market trends, key internal activities etc
- Generate regular and ad-hoc reports, dashboards, and visualizations for key stakeholders using tools like Excel, Power BI, Tableau, or similar platforms.
- Collaborating with global sales team to take and give insights on the business
- Attend some events on behalf of Motherson aftermarket to represent and gather information on competition, key market trends, etc.

What we are looking for

- Bachelor's degree in Data Science, Statistics, Computer Science, Engineering or MBA from a good college
- Experience: 3 to 5 years handling similar responsibilities.
- Excellent desktop research capabilities using tools.
- Automotive Component market knowledge would be helpful, not compulsory
- Strong analytical skills, Excellent communication skills, Detail-oriented, organized and enthusiastic.

What we offer

- A competitive salary and range of benefits.
- Be part of worldwide team with very big challenges ahead, which bring huge development opportunities for people with big career goals.
- If you enjoy working in a fast-paced environment then look no further.
- We are an equal opportunity employer where inclusion matters; this is evidenced by us being a Disability confident Committed Employer.



Apply here
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